



# GALE MOTE ASSOCIATES

*Training People, Inspiring Growth*



*Gale Mote, MBA, CPLP®  
Trainer and Organizational  
Development Consultant*

How many times have you heard this, “Well, that works great in the classroom but it doesn’t apply in our business. We’re different!” At Gale Mote Associates, we take pride in our ability to customize our training classes for every client. It’s a priority and key to our success so we make the time to get to know you, your business, and your processes. Real-life examples and situations are used to discuss and practice techniques.

When people come to Gale’s presentations and workshops, they usually leave with one key question, “*Where does she get that energy?*” For 25 years, Gale has been designing and delivering motivational workshops and training classes for all types of industry and organizations. Her firm, Gale Mote Associates, specializes in high performance work cultures, team development, emotional intelligence, front-line manager

training and organizational development consulting. Her sessions are creative, energizing, participant-centered and get results! Prior to starting her own company in 1990, Gale worked for various manufacturing enterprises including Del Monte, Square D Corporation, Quaker Oats, and Norand Corporation.

In 2014, Gale received one of only four President and Provost Awards for Teaching Excellence from the University of Iowa. Gale has been twice honored by the YWCA Tribute to Women of Achievement. In 2005, she was awarded the Advanced Entrepreneur Award from Women Entrepreneurs in Cedar Rapids, IA. Gale is a four time award winner for the Best of Cedar Rapids Award in the Industrial & Labor Consulting Services category by the U.S. Commerce Association (USCA).

Gale is a Certified Professional in Learning and Performance (CPLP®) by the Association for Talent Development (ATD) and is also an ATD Master Performance Consultant™. In addition, Gale is a Certified Coach and Facilitator for EQ-i 2.0®, a psychometric assessment which measures emotional intelligence and how it can impact people and the workplace. Gale is also an Authorized Partner with *Five Behaviors of a Cohesive Team™* and is an Everything DiSC® Authorized Partner. Everything DiSC is a transformational tool to help you understand yourself and others to have more effective relationships. She is a graduate of Coe College with multiple degrees in Business, Economics, and Education. Gale holds a Masters in Business Administration from the University of Iowa where she is an Adjunct Lecturer in the Tippie College of Business Professional MBA Program.

On a personal note, Gale is married to the man of her dreams, loves animals (especially cats and horses), college sports (Go Hawks!), NASCAR, fishing, walking nature trails and laughing out loud! She has a passion for life and is committed to leave this world making a positive difference wherever and however she can!

*High Impact Training to Grow Your Organization*



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Gale Mote Associates leads individuals and organizations to heightened levels of effectiveness and success, resulting in lower employee turnover, higher client attraction rates, and a radical shift towards invigorating workplace environments.

Bringing 25 years' experience in organizational development consulting, Gale Mote has revolutionized the workplace and changed lives with her exceptional training and presentations.



Highly interactive and inspiring, Gale transforms audiences of all sizes into engaged learners through simulations, assessments, lively discussions, and multimedia presentations—all techniques proven to increase adult learning retention. Her sessions are creative, energizing, participant-centered and get results!

Gale's passion is partnering to create high performance work cultures. Her expertise is providing skills training to maximize team performance, build emotional intelligence at every level and providing front-line and middle managers the tools they need to create a workplace where employees come to work, give their best effort and stay!



Give us a call or visit [GaleMoteAssociates.com](http://GaleMoteAssociates.com) for more information on how to help drive performance improvement within your organization and to arrange for a consultation.

*"The training Gale provided was very beneficial to our organization. It provided the opportunity to look at ourselves as leaders and realize the power to change is within each of us, but how we chose to pursue, communicate and live the change is what our employees, team members and others will see. We each have the power to change and do so in our personal lives many times. We can take this same initiative into our workplace and choose to be the agent to effect positive change for our organization."*  
—former EQ-i 2.0 course participant

*"The program makes me think about how a 'team' affects our department and how to pull out each one of our strengths. We need to do more of this, it was awesome!"* —Employee, Rockwell Collins

*"Gale is inspirational to employees of all levels and professions. The program is refreshing and upbeat, something we all need in this day and age. You bring things to the table that can be used not only in my job but everyday life."* —Employee, NCMIC Group, Inc.

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